

Conference Overview

Thursday, February 23, 2022

- 4:00pm Registration
5:30pm Welcome Reception, Theme – *TBD*
Sponsored by **Sponsor Available**

Friday, February 24 – Management Training

- 7:00am Continental Breakfast & Vendor Exhibits
Sponsored by – **Sponsor Available**
- 8:00am Welcome
Marillian Missiti – NPMA President Elect
NPMA updates and Initiatives for 2023
Sponsored by – **NPMA**
- 9:00am Marillian Missiti – Buono Pest Control
Culture – Challenges & Successes of working in a family business and driving company culture throughout their employees and clients.
Sponsored by – **Sponsor Available** 10:30
to 10:40am Break
- 10:40am David Billingsly – The Billingsly Group
Building Out Your Leadership Bench - Next Level Leadership training
Sponsored by – **Sponsor Available**
- 12:00pm **Lunch & Vendor Exhibits**
Sponsored by – **Sponsor Available**
- 1:30pm Steve Wittig – PestLocal
Make Your Business Attractive & Recession Resistant
Sponsored by – **Live Oak Bank**
- 2:30PM Jeff White - White Mantis Consultants
Scaling your business through Process & Simplification
Sponsored by – **Sponsor Available**
- 3:30pm **State Association Meetings - WSPMA/OPCA**
Sponsored by – **Sponsor Available**
- 5:00 to 6:30pm **Silent Auction Reception & Vendor Exhibits**
Sponsored by – **Sponsor Available**
- 7:00pm **Banquet & Live Auction** (Semi-formal attire)
Sponsored by – **Multi Sponsors Available**

Saturday, February 25 – Technical Training

- 7:00am Continental Breakfast & Vendor Exhibits
Sponsored by – **Sponsor Available**
- 7:30am PNWPMC Board Meeting – All Welcome
- 8:00am Cassie Chichorz - WSDA
Norther Giant Hornet, Marmorated Stink Bug - The latest research and practical IPM control measures for these NW & Industry pests.
Sponsored by – **Sponsor Available**
- 9:50 to 10:00am Break
- 10:00am Dan Baldwin – Hawx Services
“Tools in your toolbox” – Understanding Formulations & Modes of Action
Sponsored by – **Syngenta**
- 11:00am Dan Baldwin – Hawx Services
SPI’s: What Are they, What They Tell You & What to do!
Sponsored by – **Syngenta**
- 11:50am to 1:00pm **Lunch & Vendor Exhibits**
Sponsored by – **Sponsor Available**
- [A] Break ***Choose One*****
- 1:00pm Andrew Fisher – Neogen
German cockroaches – Their habits, control difficulties and strategies for long term success
Sponsored by – **Sponsor Available**
- 2:00pm Andrew Fisher – Neogen
Small Fly Issues – ID & long-term control strategies In Commercial & Residential accounts
Sponsored by – **Sponsor Available**
- 2:50pm to 3:00pm Break
- 3:00pm to 4:00PM Dr Laurel Hanson – Celebrity
NW Ants - The latest Research, biology and treatment strategies for controlling NW Ants.
Sponsored by – **Sponsor Available**
- [B] (No CEU’s will apply to this session)**
- 1:00pm to 4:00pm **Business Panel Discussion:** Marillian Missiti, David Billingsly, Steve Wittig & Jeff White
These business leaders share more of their wisdom
Sponsored by – **Sponsor Available**
- 4:00pm Raffle, Door Prizes & Conference Close